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COMENIUS MULTILATERAL PROJECT  
„OPTION VARIETY FOR ENTREPRENEURSHIP”  
2013-2015

ENTREPRENEURSHIP WEEK/DAY IN OUR  
SCHOOLS 2013-2015





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## **Entrepreneurship's week in *IES La Granja* (Spain) was developed between the 2nd to 5<sup>th</sup> of December 2013**

The students who participated in it were from Vocational Training and students that were participating in the Comenius Project "Option Variety for Entrepreneurship".

### **The activities these days were:**

- ❖ Interview with entrepreneurs: Two photographers who studied in our school five years explain their experiences of entrepreneurship in the labor market;
- ❖ *My example of entrepreneurial*: Students should search the internet examples of entrepreneurs and explain the features that stands in it;
- ❖ Contest: "My entrepreneurial idea" Students develop an entrepreneurial idea;
- ❖ Poll: *Am I an entrepreneur?* Students analyze the percentage of entrepreneurs that exists between students in our school;
- ❖ Conference: "How to be an entrepreneur";
- ❖ Visit to the local *Center for Entrepreneurship Development* (CADE);
- ❖ Participation in a virtual company in a local competition;
- ❖ Set up a real gardening cooperative enterprise to participate in a regional fair.



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## Visit at the Entrepreneurial Development Center



Students at the conference



Young successful entrepreneur talking about her experience



Comenius students at the conference



Contest "My entrepreneurial idea" - winner idea





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**On the 15th of May 2014 the Entrepreneurship Day (St. Casimir's Fair) was held at *Pabiržė Basic school* (Lithuania).**

**During this day, the students of the grades from 5 to 10 organized a special fair to show the activity of their new 6 mini enterprises.**







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**The students presented their own production and services. The great choice of, service was offered: stating with postcards, various delicious things, decorations finishing with services at the forecast salon.**





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On the occasion of "Entrepreneurship Week", students from  
“*Traian Vuia*” Technical College (Romania) made some study visits to  
different companies, in April – May 2014.

### Objectives :

- ❖ to familiarize young people with the work environment;
- ❖ to offer students a true picture of the business community and jobs;
- ❖ to help students identify their interests and skills and the way to capitalize them on the labor market;
- ❖ to offer students opportunities to learn more about specific job responsibilities;
- ❖ to provide practical experience in a company/ institution in the desired field.





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Here are 2 examples:

### ❖ Study visit to *Comau Romania*

The visit included a Robcad presentation, a tour of the *Manufacturing & Machining Hall*, a brief description of the components of an electrical cabinet, and finally students attended the commissioning of a robot by the Ford assembly line.

### ❖ Study visit to a dentist's

The visit included a brief description of the profession of a dentist and the presentation of all the dental instruments and equipment from the location.





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**The school from Turkey - *DARICA ÖĞRETMEN FÜSUN ERDEMİR MTAL* participated at *DOMIF – A Human Resources and Employment Fair* held in the *Center of Kocaeli Province* on 8<sup>th</sup> May 2015**

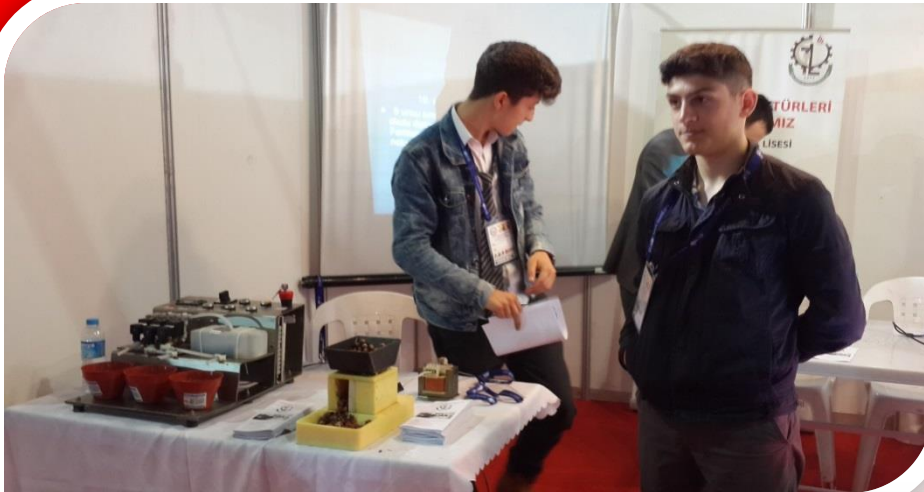
**The fair was related to universities and some companies that were searching for new and young entrepreneurs.**







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At that fair students also gave their CVs to this kind of companies and had information about how the companies were being run on and which qualities they were looking for their workers or entrepreneurs and how they managed to be successful at that section or work.





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## **Private High School in Tourism and Entrepreneurship „ Rayko Tsonchev”, Dobrich, Bulgaria**

In the beginning of the school year, the students who study entrepreneurship, were given as a part of their term assignment, to make a business plan, an idea which they should develop, during the whole term. At the end of the term, each of the 17 students presented their business idea, in front of a committee.

The committee consisted from the teacher, teaching Company management, a tutor, who is PhD in management and production and the principal of the school. Having in mind the specific profile of the school, the business plans were developed in English and presented in this language.

The task of the students was to present the idea, a future working company, what the company will deal with, how they will advertise company's production, how they will reach their customers, the price of the products, the investment in money and people, they will do in the beginning, the profit they expect and when. Some of the parents have also participated in the realization of their children 'ideas.





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The criteria for assessment of the projects were given to the students in advance together with the plan of what stages each business plan should have. After each student presented his idea the committee took a decision to award the best three plans with certificates.

The entrepreneurship week finished with a lecture of a successful businessman, who works in the field of Information Technologies, which was followed by a discussion and questions from the students.



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**This presentation was made by equal contribution of 5 schools and it was compiled by the Romanian and Turkish Comenius teams.**

**The five partner schools:**

- IES La Granja – Jerez de la Fontera, Andalucia, **Spain**
- DARICA ÖĞRETMEN FÜSUN ERDEMİR MTAL – Kocaeli- Darica, Dogu Marmara, **Turkey**
- Colegiul Tehnic „ Traian Vuia”, Oradea, Bihor, **Romania**
- Birzu Rajano Pabirzes Pagrindine Mokykla, Pabirze, Lietuva, **Lithuania**
- Private High School in Tourism and Entrepreneurship „ Rayko Tsonchev”, Dobrich, **Bulgaria**

**This project has been funded with support from the European Commission.**

**This publication reflects the views only of the author, and the Commission cannot be held responsible for any use which may be made of the information contained therein.**